CenterGate

CenterGate Capital is a private equity firm focused on creating value for stakeholders by proactively partnering with management.

Experience

Capital

Insight

Overview -

^{\$}365M assets under management

^{\$10M - \$50M} target Investment

Control focus on control equity investments

Partnership prefer to partner with management and align interest with all stakeholders

Hands-On actively assist management in driving growth and operational improvements We bring a balance of financial and operational experience and strategic insight to assist management in driving long-term sustainable growth in lower middle market companies.

Investment Criteria—

^{\$}5 - ^{\$}20M EBITDA

target range for platform investments

Flexible Capital

able to provide tailored capital solutions

Generalist

opportunistic, looking for companies with a sustainable competitive advantage

United States & Canada

geographic focus

Complexity

do not shy away from complicated situations

Tiffany Kosch tkosch@centergatecapital.com (512) 717-7101

Lewis Schoenwetter lewis@centergatecapital.com (512) 717-7104

Tim Liu tliu@centergatecapital.com (512) 717-7103

Jeff Kovick jkovick@centergatecapital.com (512) 717-7102

Jason Apple japple@centergatecapital.com (512) 717-6096

Gregory Boyer gboyer@centergatecapital.com (512) 717-6095

Michael Smith msmith@centergatecapital.com (512) 717-6097

900 South Capital of Texas Highway, Las Cimas IV, Suite 478, Austin, TX 78746 (512) 717-7100

CenterGate

Portfolio Companies



August 2021 | Portland, OR Contract Food Manufacturer

Teeny Foods is a leading developer and contract manufacturer of highvalue frozen bakery snacks and handheld meals for branded food companies selling through foodservice and retail grocery channels. The company operates a state-of-the-art manufacturing facility from which it serves customers throughout the United States.

Website: www.teenyfoods.com



April 2021 | Fort Myers, FL Manufacturer and Distributor of Mulch

The Mulch and Soil Company is a manufacturer and distributor of mulches, planting and potting soils, decorative bark, other ground cover products, and complementary landscape products and supplies. The Company operates four manufacturing and distribution facilities, which serve a diverse mix of lawn and garden retailers, commercial landscapers, and mulch installers.

Website: www.themulchsoilco.com



December 2020 | Toronto, ON Outsourced IT Services Provider

Soroc Technology serves as a leading outsourced IT services provider to customers throughout North America. Soroc is a full-service IT firm that provides end-to-end IT infrastructure lifecycle services, including onsite and help desk support, procurement and deployment, professional services, recruiting, and business continuity and disaster recovery services.

Website: www.soroc.com



August 2019 | Phoenix, AZ Material Handling Equipment Provider

Naumann Hobbs Material Handling is a leading material handling platform servicing its customers through a network of seven locations across the southwestern United States. Naumann Hobbs maintains a product portfolio of class I-V forklifts and related equipment with premium brand OEMs. Naumann Hobbs also performs routine on-site service and scheduled maintenance work, and provides distribution operations and systems solutions nationwide.

Website: www.naumannhobbs.com



February 2019 | Lakeland, FL Outsourced Industrial Maintenance Provider

Mid-State Industrial Maintenance is a leading provider of on-site and off-site industrial maintenance and service solutions. Mid-State serves as an outsourced maintenance and repair services provider to customers in the chemical processing, phosphate mining, power generation, and building products industries throughout the southeastern United States.

Website: www.midstateindustrialcorp.com

CenterGate is seeking add-on acquisitions for all portfolio companies. Add-on candidates should have a minimum EBITDA of \$1M.