

CenterGate Capital is a private equity firm focused on creating value for its stakeholders and investors by proactively partnering with management.



# Experience

# Capital

# Insight

We bring a balance of financial and operational experience and strategic insight to assist management in driving long-term sustainable growth in lower middle market companies.

# Overview

# \$740M

assets under management

### Control

focus on control equity investments

# **Partnership**

prefer to partner with management and align interest with all stakeholders

# Hands-On

actively assist management in driving growth and operational improvements

# Investment Criteria

# \$5 - \$30M EBITDA

target range for platform investments

# Generalist

opportunistic, looking for companies with a sustainable competitive advantage

# United States & Canada

geographic focus

# Complexity

do not shy away from complicated situations

# **Portfolio Companies**

# CenterGate is seeking add-on acquisitions for all portfolio companies.



### Barge Manufacturer

Poseidon is a leading provider of sectional barges and related equipment for marine infrastructure construction. The company designs, manufactures, sells, and rents a wide range of Poseidon-branded sectional barges and accessories.

July 2023 I Berne, IN I www.poseidonbarge.com



### **Tech-Enabled Commercial Printer**

Prisma provides custom commercial printing, data analytics-driven direct mail services, packaging, and brand management for customers in a variety of end markets across the U.S.

July 2022 I Phoenix, AZ I www.poweredbyprisma.com



### Packaging Manufacturer

United Envelope specializes in manufacturing and printing of envelopes for its blue-chip customer base, which includes financial services, non-profit, healthcare, and government end markets.

June 2022 I Ridgefield, NJ I www.unitedenvelope.com



#### Specialty Equipment Rental

Rasmussen Corporation is a leading provider of marine infrastructure specialty equipment rental solutions. Related equipment sale, services, and accessories allows Rasmussen to serve as a one-stop-shop for hundreds of customers.

May 2022 | Seattle, WA | www.rasmussenco.com



### Contract Food Manufacturer

Teeny Foods is a leading developer and contract manufacturer of high-value frozen bakery snacks and handheld meals for branded food companies selling through foodservice and retail grocery channels.

August 2021 | Portland, OR | www.teenyfoods.com



### Manufacturer and Distributor of Mulch

The Mulch and Soil Company is a manufacturer and distributor of mulches, premium soils, decorative bark, and other ground cover products to lawn and garden retailers and commercial landscapers.

April 2021 I Fort Myers, FL I www.themulchsoilco.com



### **Outsourced IT Services Provider**

Soroc Technology serves as a leading outsourced IT services provider to customers throughout North America.

December 2020 I Toronto, ON I www.soroc.com



### Material Handling Equipment Provider

Naumann Hobbs Material Handling is a material handling equipment platform serving customers with a suite of products and services through a network of seven locations across the southwestern United States. Naumann Hobbs maintains a robust product portfolio of class I-V forklifts and related equipment with award-winning OEMs.

August 2019 I Phoenix, AZ I www.naumannhobbs.com



### Outsourced Industrial Maintenance Provider

Mid-State Industrial Maintenance is a leading provider of on-site and off-site industrial maintenance and service solutions serving customers in the chemical processing, phosphate mining, power generation, and building products industries throughout the southeastern United States.

February 2019 I Lakeland, FL I www.midstateindustrialcorp.com